

## Your Business. Your CRM. Your Way.



Executive Solutions



Business Manager Solutions



IT/IS Solutions

### Montera Corporation

Montera specializes in helping organizations achieve operational excellence and maximize corporate performance. Our experience in the delivery of **Customer Relationship Management Business Solutions** to the mid-market over the past decade has confirmed to us that organizations themselves are the most knowledgeable about their own market.

**Your Business, Your CRM, Your Way** is Montera's approach to implementing business solutions that are tailored to **YOUR** business and internalized by **YOUR** organization, promoting adoption and retention of profitable customers.

Montera brings the experience and capabilities that enable business transformation through the use of technology, enhancing performance and improving customer centric activities across **YOUR** organization. Our approach centers on corporate-specific goals and is delivered through the analysis of existing processes and the implementation of a streamlined business solution workflow.

#### Delivering Exceptional Value

We believe that to properly serve our customers and to provide the highest degree of value, we must have a holistic, enterprise-wide view of our clients' overall business objectives and processes. To enhance our commitment to valued, we have drawn on our strengths in the areas of Customer Relationship Management and Business Intelligence to extend our guidance, direction, and expertise in these areas.

### Why Montera

At Montera, we understand the importance of marrying business processes, people and technology in order to deploy business solution that is totally aligned with the business Vision, Goals and Direction. It's to that end that we specialize and implement CRM and BI solutions.

#### Customer Relationship Management (CRM)

Montera delivers on the promise of CRM through a unique set of services and solutions that are aimed at easing the integration of CRM technology into your organization, and ensuring your goals and objectives are met.

#### Business Intelligence

Today's complex and increasingly competitive landscape demands enterprises assess and react quickly to market changes in order to maintain competitive advantage. Montera's Business Intelligence solutions help improve decision-making capabilities and gain competitive advantage by turning data into insight.

#### The Power of Choice

Montera is one of the very few companies that can provide the full spectrum of Microsoft's Power of choice and more through its **Hosted, On-Premise, On-line** and Montera's own **Application Management** offerings.

*"All employees at Montera have used CRM tools in their daily activities over the past 15 years. From support agents to the Executives, Montera lives and breaths CRM"*

*Jim Burse – CEO Montera Corporation*

### CRM Partners



Montera is a Microsoft Certified Partner with competencies and specializations in **Microsoft Business Solutions Microsoft Dynamics CRM**

**Hosted Microsoft Dynamics CRM Partner**



Onyx Partner since 2001, Montera is the "go to" Onyx Certified Partner for Canada with more than **150 delivered CRM Projects**

### Corporate Head Office

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